



**27th Annual
Rural Small Business Conference**

“Motivation & Success”

**Sheraton Anchorage Hotel
February 13, 14, & 15, 2018**

TUESDAY FEBRUARY 13, 2018

8:00 AM

REGISTRATION

9:00 AM – 12:00PM

INTRODUCTION OF MARKETPLACE VENDORS

12:00 PM – 1:00PM

LUNCH ON YOUR OWN / MARKETPLACE OPEN

1:00 PM – 1:45 PM

INVOCATION & OPENING REMARKS

Invocation: Jimmy Coopchiack; Roseann Demmert, Chair – Alaska Village Initiatives; Charles Parker, AVI President/CEO; George Quinto, AVI VP of Operations; Rep. Mike Fleagal – Senator Sullivan DVD; Rep. Debra Vo – Senator Murkowski DVD; Lt. Gov. Rep - Gerad Godfrey; Lee Stephan – President Native Village of Eklutna; Gov. Office Commissioner Mike Navarre - DCCED

1:45 PM – 3:15 PM

GENERAL GATHERING I

AK Village Initiatives;
DCCED -Alyssa Rodriguez
APU: Tribal College Robert Ondres Interim President

3:15 PM – 5:00 PM

WORKSHOP GATHERING I

ROOM 305

Revenues From Federal Contracts

US SBA - Ms. Marichu Relativo

ROOM 303

Solutions for Homeless Alaskans

Alaska WorkSource – Darryl Waters

ROOM 308

Critical Success Factors For Small Businesses In Rural Context

Alaska Pacific University – Yaso Thiru

YUKON ROOM

Virtual Tools to Help you Succeed in Business

Wells Fargo -Jessica Gilbert, Maggie Demiri

KUSKOKWIM WEST

3 Game Changing Strategies From PAW To Maximize Your Efficiency

Pacific Alaska Wholesale/Skurla - Eric Sablan,
Tim Rooney, Thomas Greenman

KUSKOKWIM EAST

Fax-N-Pull: How To Make Costco Work For You

Costco – Brian Michaels

WEDNESDAY FEBRUARY 14, 2018

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|---------------------|---|
| 8:00 AM | <u>Breakfast and Opening Remarks</u> |
| 9:00 AM – 10:30 AM | <u>Rural Alaska MarketPlace</u> |
| 10:30 AM – 12:00 PM | <u>Workshop Gathering II</u> |
| ROOM 305 | <u>Tax Reform Event for Alaska Native Corporations</u> BDO Anchorage - Tracy Hartung |
| ROOM 303 | <u>Helping Guarantee the Future of Indian Country</u> BIA – Jennifer Cesar |
| ROOM 308 | <u>Overview Of The New Tax Laws And Common Issues In Alaska</u> AK Business Development Center- David Rohlfing |
| YUKON ROOM | <u>Energy in Rural Alaska Panel</u> Department of Energy – Givey Kochanowski |
| KUSKOKWIM WEST | <u>Rural Fuel Logistics & Pricing Tool Kit</u> Vitus Marine – Mike Poston |
| KUSKOKWIM EAST | <u>A Payroll Life</u> Quik Pro Accounting & Consulting |
| 12:00 PM – 1:00 PM | <u>Lunch on your own/ Market Place Open</u> |
| 1:00 PM – 3:30 PM | <u>Rural Alaska Market Place</u> |
| 3:30 PM – 5:00 PM | <u>Workshop Gathering III</u> |
| ROOM 305 | <u>SBA Loans – Access to Capital</u> US SBA - Ms. Nelida Irvine |
| ROOM 303 | <u>Fire Protection: Traditional Solutions to Modern Problems</u> AK Fire Marshal Office - Steve Schreck |
| ROOM 308 | <u>Speed Consulting for Small Businesses</u> AK Pacific University – Rachael Miller |
| Yukon Room | <u>Manage Payroll/Employee Compensation/Process Customer Transactions</u> Wells Fargo - Luke Thomas, Lisa Hansen and Amber Brown |
| Kuskokwim West | <u>USPS Bypass Program Issues And Concerns: Open Forum</u> Northstar – John Wagner |
| Kuskokwim East | <u>The Modules of QuickBooks</u> Quik Pro Accounting & Consulting |

THURSDAY FEBRUARY 15, 2018

8:00 AM

General Gathering II

Microcom; USDA-NRCS Kristi Tapio-Harper; AEA - Cady Lister AIDEA

9:00 AM – 10:45 AM

Rural Alaska Market Place

11:15 AM – 1:00 PM

Luncheon

THANK YOU FOR ANOTHER SUCCESSFUL YEAR!!



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